



BLUE MANTLE
TECHNOLOGY

22580 GLENN DRIVE SUITE 9
STERLING, VA 20164
MAIN: 703-955-4780
FAX: 703-373-2930
WWW.BLUEMANTLETECH.COM

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAvantage.gov

Schedule 70

**GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES**

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FSC/PSC Class D302	IT Systems Development	FSC/PSC Class D310	IT Cyber Security and Data Backup
FSC/PSC Class D306	IT Systems Analysis	FSC/PSC Class D311	IT Data Conversion
FSC/PSC Class D307	IT Strategy and Architecture	FSC/PSC Class D316	IT Telecommunications
FSC/PSC Class D308	IT Programming	FSC/PSC Class D399	IT Other IT Services, Not Elsewhere Classified

Contract Number: GS-35F-503BA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period: September 5, 2014 – September 4, 2019

**Blue Mantle Inc.
22580 Glenn Drive, Suite 9, Sterling, VA 20164
Phone: (703) 955-4780
FAX (703) 373-2930
www.bluemantletech.com
Business Size: Small Business**

Pricelist current through Modification # N/A, dated N/A.

Prices Shown Herein are Net (discount deducted)

Table of Contents

Customer Information	3
Blue Mantle Services Price List	7
Experience and Education Substitution Tables	7
Labor Categories	8
Labor Category / Position Descriptions.....	9
Labor Category Rates	13

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SINs)

Special Item Number Awarded	Item Description	Awarded Prices
132-51	<p>INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES</p> <p>See the following sections for details on the professional services offered under this SIN:</p> <p><i>Labor Category</i></p> <p><i>Labor Category / Position Descriptions</i></p> <p>And</p> <p><i>Experience and Education Substitution Tables</i></p>	See <i>Labor Category Rates</i> section in for labor category pricing.

2. Maximum Order

The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology Professional Services

3. Minimum Order

The minimum dollar value of orders to be issued is \$100.

4. Geographic coverage (delivery area).

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- ☒ The Geographic Scope of Contract will be domestic and overseas delivery.
- ☐ The Geographic Scope of Contract will be overseas delivery only.
- ☐ The Geographic Scope of Contract will be domestic delivery.

5. Point(s) of production (city, county, and State or foreign country).

Blue Mantle performs services at customer locations and the following Blue Mantle location:

22580 Glenn Drive, Suite 9
Sterling VA 20164

6. Discount from list prices or statement of net price.

Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 0.25 % Net 10 Days (i.e., 1/4%)
- b. Quantity: None
- c. Dollar Volume: 1.00% on orders greater than \$350,000
- d. Government Educational Institutions: None
- e. Other: None

7. Quantity discounts.

None.

8. Prompt payment terms.

0.25 % Net 10 Days (i.e., 1/4%)

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

Blue Mantle accepts credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

Blue Mantle does not accept credit cards for payments over the micro-purchase threshold for oral or written orders under this contract.

10. Foreign items.

None.

11a. Time of delivery.

Blue Mantle shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
SIN 132-51	30 Days or time agreed to by Contractor and Ordering Activity

11b. Expedited Delivery.

Items available for expedited delivery are noted in this price list with the following double asterisk symbol, **. The ordering activity is encouraged to contact Blue Mantle with any expedited delivery requirements. Blue Mantle will make best efforts to meet expedited delivery requirements.

11c. Overnight and 2-day delivery.

Blue Mantle Tech may be able to supply services overnight or 2-Day. Ordering activity should contact us for availability and rates.

11d. Urgent Requirements.

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact Blue Mantle Tech for the purpose of obtaining accelerated delivery. We shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by Blue Mantle Tech in writing.) If Blue Mantle Tech offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. point(s).

Destination.

13a. Ordering address(es).

Blue Mantle Inc.

Attn: Contracts
22580 Glenn Drive, Suite 9
Sterling, VA 20164

13b. Ordering procedures.

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es).

Blue Mantle Inc.

Attn: Accounts Receivable
22580 Glenn Drive, Suite 9
Sterling, VA 20164

15. Warranty provision.

Not applicable.

16. Export packing charges, if applicable.

Not applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).

Not applicable.

18. Terms and conditions of rental, maintenance, and repair (if applicable).

Not applicable.

19. Terms and conditions of installation (if applicable).

Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

Not applicable.

20a. Terms and conditions for any other services (if applicable).

Not applicable.

21. List of service and distribution points (if applicable).

Not applicable.

22. List of participating dealers (if applicable).

Not applicable.

23. Preventive maintenance (if applicable).



Not applicable.

24a. Special attributes such as environmental.

Not applicable.

24b. Section 508 compliance.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Not Applicable

The EIT standard can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number.

079292106

26. Notification regarding registration in Central Contractor Registration (CCR) database.

Blue Mantle Inc. has registered in the System for Award Management (SAM), which replaced the Central Contractor Registration (CCR) database.

BLUE MANTLE SERVICES PRICE LIST

Experience and Education Substitution Tables

The table lists the relevant experience needed to substitute for the educational requirements.

1 Substituting Relevant Experience for Educational Requirements

Educational Requirements	Relevant Experience Substitution
Supplementary Technical	One (1) year experience
Bachelor's degree	Four (4) years experience Associate's degree + Two (2) years experience
Master's degree	Six (6) years experience, Bachelor's degree + Two (2) years experience Associate's degree + Four (4) years experience
Doctorate	Eight (8) years experience Master's degree + Two (2) years experience Bachelor's degree + Four (4) years experience Associate's degree + Six (6) years experience

The table lists the education needed to substitute for the relevant work experience requirements.

2 Substituting Education for Relevant Experience Requirement

Experience Requirements	Educational Substitution
Two (2) years experience	Associate's degree
Four (4) years experience	Bachelor's degree
Six (6) years experience	Master's degree
Eight (8) years experience	Doctorate

Labor Categories

1. Program Manager
2. Technical Consultant 2 (Senior)
3. Technical Consultant 3 (Principal)
4. Configuration Management Specialist
5. Documentation Specialist/Technical Writer
6. Information Assurance / Security Engineer 2
7. Information Assurance / Security Engineer 3 (Senior)
8. Information Assurance / Security Engineer 4 (Principal)
9. Systems Analyst 1
10. Systems Analyst 2
11. Information Assurance / Security Analyst 1
12. Information Assurance / Security Analyst 2
13. Information Assurance / Security Analyst 3 (Senior)

Labor Category / Position Descriptions

1. Program Manager

Experience Requirement: 8 years of supervisory/managerial experience with at least 4 years experience in managing or directing IT programs. Must be seasoned at organizing, communicating, scheduling and giving presentations.

Responsibilities: Manages the activities for a program or particular customer. This would involve directly interacting with a customer's senior management, overseeing daily program operations, directing the long term completion of a program, allocating resources and resolving any program issues. Acts as the primary management contact for a given program.

Educational Requirements: Master's degree or equivalent.

2. Technical Consultant 2 (Senior)

Experience Requirement: 10 years of general experience, which includes at least 5 years of experience in information technology or other relevant technical area.

Responsibilities: Serve as a senior technical consultant with expertise in information technology. Provide advice and solutions to technical problems, drawing from a diverse knowledge of technical disciplines and experiences. The individual in this position resolves issues, reviews technical details, and oversees complex technical analysis. The position is one of a senior manager of the technical aspects of a program and interfaces with senior business and technical program managers.

Educational Requirements: Master's degree or equivalent.

3. Technical Consultant 3 (Principal)

Experience Requirement: 12 years of general experience, which includes at least 8 years of experience in information technology or other relevant technical area.

Responsibilities: Serve as principal technical consultant with broad expertise in information technology. Provides consultation and advice for complex technical problems, drawing from a diverse knowledge of technical disciplines and experiences. The individual in this position proposes solutions to larger program issues, reviews architectural design, and directs analysis of technical concerns across the program. The position is one of a principal technical manager, who routinely provides support to senior management and senior customers.

Educational Requirements: Master's degree or equivalent.

4. Configuration Management Specialist

Experience Requirement: 5 years of configuration management or other related experience.

Responsibilities: This position oversees the configuration management efforts for a project. The responsibilities may include directing the CM data collection and management, preparing and modifying the CM processes and procedures, planning and directing CM audits, managing the configuration control process, and determining what items should fall under CM. Functions as a lead CM team member and often serves as a supervisor to more junior team members.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

5. Documentation Specialist/Technical Writer

Experience Requirement: 0-2 years of general experience with strong documentation and writing skills.

Responsibilities: The responsibilities may include a document preparation, document management, proofreading, formatting, technical writing, editing tasks. Tasks will be performed under supervision or following instructions from a supervisor.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

6. Information Assurance / Security Engineer 2

Experience Requirement: 2 or more years of experience in IT security or in an information assurance domain.

Responsibilities: This is a junior level security / IA position. The responsibilities may include information assurance or security support of IT systems, facilities, software applications, components, or enclaves. General tasks would be performed under the guidance of a supervisor or more senior team member while subtasks may be self-directed.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

7. Information Assurance / Security Engineer 3 (Senior)

Experience Requirement: 5 or more years of experience in IT security or in an information assurance domain.

Responsibilities: Performing security design, IA control planning and implementation, performing stop-gap assessment, risk and vulnerabilities assessments and remediation, review of system security controls, and development of IA documentation. The responsibilities may include information assurance or security analysis of IT systems, facilities, software applications, components, or enclaves. Performing self-directed activities, collaborating with other team members, and also providing guidance to junior team members.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

8. Information Assurance / Security Engineer 4 (Principal)

Experience Requirement: 8 or more years of experience in IT security or in an information assurance domain.

Responsibilities: Supervising and leading of the security / IA activities. Performing security design, IA control planning and implementation, performing stop-gap assessment, risk and vulnerabilities assessments and remediation, review of system security controls, and development of IA documentation. The responsibilities may include information assurance or security analysis of IT systems, facilities, software applications, components, or enclaves. Functions as a lead security / IA specialist and often serves as a supervisor to more junior team members.

Educational Requirements: Bachelor's degree or 4 years of relevant experience, with relevant IA certification as needed.

9. Systems Analyst 1

Experience Requirement: 0 to 2 years of experience in systems analysis or in a related area.

Responsibilities: This is an entry level analyst position. The responsibilities may include analysis of IT systems, software, or components. Tasks would be performed under the guidance of a supervisor or more senior analyst.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

10. Systems Analyst 2

Experience Requirement: 2 or more years of experience in systems analysis or in a related area.

Responsibilities: This is a junior level analyst position. The responsibilities may include analysis of IT systems, software, or components. General tasks would be performed under the guidance of a supervisor or more senior analyst while subtasks may be self-directed.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

11. Information Assurance / Security Analyst 1

Experience Requirement: 0 to 2 years of experience in information assurance analysis or in a related area.

Responsibilities: This is an entry level analyst position. The responsibilities may include information assurance or security analysis of IT systems, facilities, software applications, components, or enclaves. Tasks would be performed under the guidance of a supervisor/senior team member.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

12. Information Assurance / Security Analyst 2

Experience Requirement: 2 or more years of experience in information assurance analysis or in a related area.

Responsibilities: This is a junior level analyst position. The responsibilities may include information assurance or security analysis of IT systems, facilities, software applications, components, or enclaves. General tasks would be performed under the guidance of a supervisor or more senior analyst while subtasks may be self-directed.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

13. Information Assurance / Security Analyst 3 (Senior)

Experience Requirement: 5 or more years of experience in information assurance analysis or in a related area.

Responsibilities: Conducting analysis, vulnerability scanning and assessments, security documenting analysis, preparation of IA documentation. The responsibilities may include information assurance or security analysis of IT systems, facilities, software applications, components, or enclaves. Performing self-directed analysis, collaborating with other team members, and also providing guidance to junior team members.

Educational Requirements: Bachelor's degree or 4 years of relevant experience.

Labor Category Rates

The Table below provides the base period rates for all Blue Mantle labor categories.

The prices below are Net prices and include the 0.75% Industrial Funding Fee (IFF).

Labor Category Rates - Base Period

Labor Category		Hourly Rates Contract Year 1
1	Program Manager	161.25
2	Technical Consultant 2 (Senior)	156.58
3	Technical Consultant 3 (Principal)	172.69
4	Configuration Management Specialist	104.04
5	Documentation Specialist / Technical Writer	54.10
6	Information Assurance / Security Engineer 2	102.99
7	Information Assurance / Security Engineer 3 (Senior)	130.04
8	Information Assurance / Security Engineer 4 (Principal)	164.37
9	Systems Analyst 1	64.49
10	Systems Analyst 2	78.02
11	Information Assurance / Security Analyst 1	73.86
12	Information Assurance / Security Analyst 2	89.46
13	Information Assurance / Security Analyst 3 (Senior)	113.41